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Don Stevens Acquires B&G Distributing, Inc.

Acquisition expands geographic reach while preserving B&G's established customer and manufacturer relationships.

Eagan, Minn., November 5, 2026 -- Don Stevens, a Midwest-based wholesale distributor of commercial foodservice equipment, has acquired B&G Distributing, Inc., a wholesale distributor and manufacturer's representative serving the Southeastern United States. The acquisition, effective October 31, 2026, brings together two established organizations with a shared focus on industry expertise, manufacturer partnerships and customer service.

Founded in 1974, B&G Distributing, Inc. operates from offices in Memphis and Nashville, Tennessee. The company serves markets across MAFSI Regions 12 and 14, including Tennessee, Alabama, Georgia, Florida, Mississippi, Arkansas and Louisiana, with manufacturer representation varying by state. The acquisition extends Don Stevens' geographic reach while bringing together the experience and industry relationships of both organizations.

B&G will continue operating under the name B&G Distributing, a Don Stevens Company, maintaining its established identity and relationships with customers and manufacturer partners. Existing manufacturer lines and represented territories will remain unchanged.

“This partnership is about bringing two organizations together while respecting the relationships B&G has built with its customers and manufacturer partners,” said Matt Zechmann, President, Don Stevens. *“We're looking forward to working alongside the B&G team as we continue to grow and serve our markets.”*

"*B&G built its business the same way we built ours, on ice and refrigeration, strong dealer relationships, and dependable support,”* said Pat Brion, Vice Chair, Don Stevens. “*That shared foundation is why this fit made sense for both comp*anies."

B&G customers will continue working with the Memphis and Nashville team they know. In the coming months, they will begin to see the benefits of having a larger company behind B&G, including broader inventory and expanded technical support.

"Our customers chose B&G for a reason, and we intend to keep earning their trust. Having Don Stevens behind us gives us more resources to do that," said Rick Bonds, Vice President and General Manager, B&G Distributing.

The acquisition marks Don Stevens' first expansion into Tennessee. Don Stevens serves foodservice equipment dealers across Minnesota, Wisconsin, Iowa, Nebraska, western Illinois, Kansas, Michigan's Upper Peninsula, Missouri, South Dakota, and North Dakota.

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About Don Stevens
Founded in 1961, Don Stevens is a Midwest-based wholesale distributor of commercial foodservice equipment. With more than six decades of industry experience, the company has built its reputation on product expertise, strong manufacturer partnerships and dependable service. Don Stevens provides the equipment, solutions and support its customers rely on, backed by relationships built to last. Learn more at donstevens.com.

About B&G Distributing
B&G Distributing, a Don Stevens Company, is a wholesale distributor and manufacturer's representative of commercial foodservice equipment, accessories and parts. Since 1974, B&G has helped foodservice customers throughout the South find, source and support the right equipment from leading manufacturers, with offices in Memphis and Nashville, Tennessee. In 2026, B&G became part of Don Stevens, an independent foodservice equipment distributor based in Eagan, Minnesota, serving the industry since 1961. Learn more at bgdist.com.

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